

ASK Growth Portfolio Factsheet - Feb 2023

Public

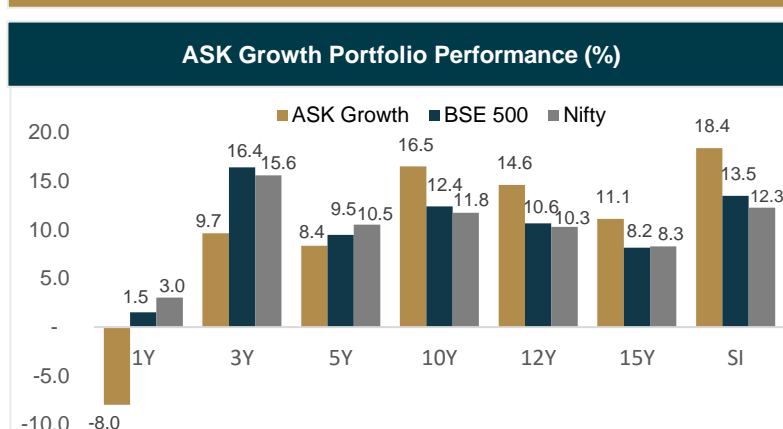
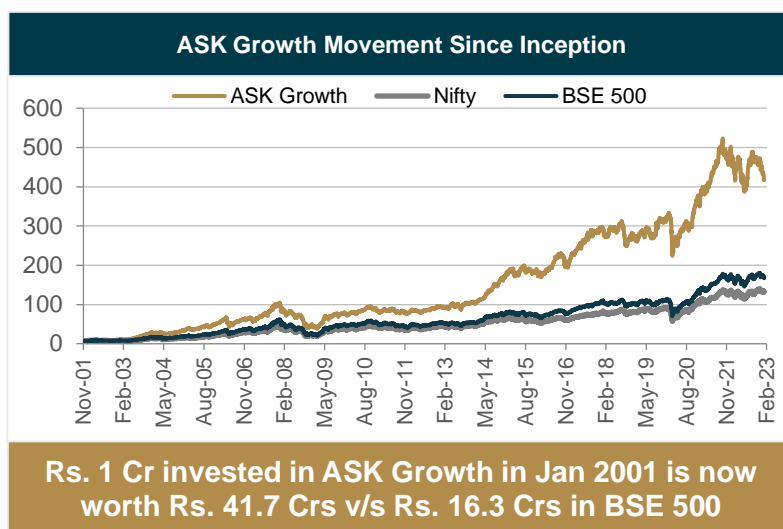
ASK Investment
Managers

Investment Approach Objective: To provide medium to long-term returns, by seeking to buy growth at value prices from a diversified portfolio of Indian equities with favorable long-term prospects. It is ideal for investors who would like to participate in India's growth opportunity.

Top 10 Holdings (%)	
BAJAJ FINANCE LTD	7.1
BAJAJ FINSERV LTD	6.2
VARUN BEVERAGES LTD	6.1
APL APOLLO TUBES LTD	6.1
AU SMALL FINANCE BANK LTD	5.5
NAVIN FLUORINE INTERNATIONAL LTD	5.5
RELIANCE INDUSTRIES LTD	5.2
SRF LTD	5.0
HDFC LTD	4.4
PATANJALI FOODS LIMITED	4.2

Top Sector Weights (%)	
NBFC	11.5
Chemical	10.5
Retail	10.5
FMCG	10.4
Oil & Gas	9.3
Banks	8.3
Consumer durables	6.9
Insurance	6.2

ASK Growth Portfolio Metrics	
Total Assets under Management & Advisory in Rs. Crs.	2,510
Weighted Average Market Cap in Rs. Crs.	230,874
Median Market Cap in Rs. Crs.	75,003



ASK Growth Portfolio Update

In the third quarter results of portfolio companies, Divi's Laboratories' missed estimates due to lower margins on the back of inferior mix, higher input costs and pricing pressure. Berger Paints' and Page Industries' margins were impacted by high-cost inventory. Varun Beverages', APL Apollo Tubes', Titan's, Gujarat Gas' and Bharti Airtel's results were in-line with expectations. Ambuja Cements beat estimates on the back of better than anticipated cost control. Navin Fluorine beat expectations on the back of higher revenues from its High-Performance Products segment.

On the portfolio performance front, the benchmark index was lower by ~2.9% with our portfolio outperforming the benchmark. The key underperformers during the month were Ambuja Cements Ltd, Divi's Laboratories Ltd, Patanjali Foods Ltd, Bharti Airtel Partly Paid shares and Page Industries Ltd, while the key outperformers during the month were Varun Beverages Ltd, Gujarat Gas Ltd, Dixon Technologies Ltd, Navin Fluorine Ltd and Berger Paints Ltd.

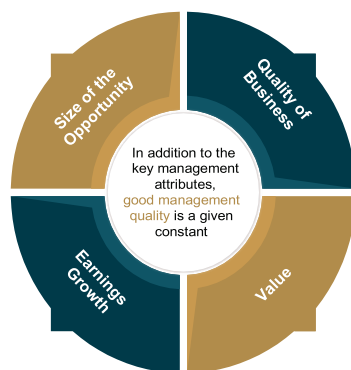
In terms of portfolio action, we have trimmed our position in APL Apollo Tubes Ltd and Solar Industries Ltd, while we have added to our positions in Reliance Industries Ltd and HDFC Ltd. The uncertainty in the global macro environment, driven primarily by the Russia-Ukraine conflict remains the key risk. For our portfolio, we expect healthy earnings and strong long-term growth prospects.

Note: Inception Date of ASK Growth is 29-Jan-2001. Performance figures are net of all fees and expenses. ASK Portfolio returns are composite returns of all the Portfolios aligned to the investment approach as on Feb 28, 2023. Returns for individual client may differ depending on time of entry in the Portfolio. Past performance may or may not be sustained in future and should not be used as basis for comparison with other investments. Returns for 1 year or lesser time horizon are absolute returns, while more than 1 year are CAGR. Returns have been calculated using Time Weighted Rate of Return method (TWRR) as prescribed by the SEBI.

Source: Closing Price as sourced from Bloomberg. Returns for 1 year or less time period are absolute returns, while more than 1 year are CAGR. Market Cap is Acc to AMFI Classification which happens half yearly. Classification as on Jun-22. Primary Benchmark for ASK Growth has been changed to BSE 500 w.e.f 30 Dec 2022

Key Investment Approach Objectives & Attributes

- Size of pond vs size of fish
- Dominance
- Resilience
- Liquidity

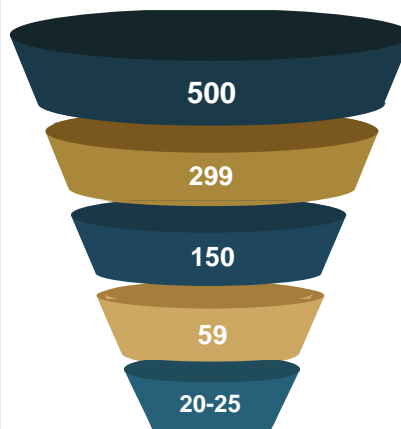


- High quality of business
- (Superior RoCE)
- Strong moat, Impregnability
- Sustainability
- Key pivot of strong wealth creation

- Quantum
- Consistency
- Durability
- Predating (Early vs Later)
- Compounding power

- Favorable Price-Value Gap
- Margin of safety

Investment Approach Research Methodology & Filtration



- Top 500 as per market capitalization
- Profit Before Tax (PBT) above INR 200 crs for trailing 4 quarters
- Subjective evaluation of management quality (integrity, vision, execution, capital allocation skills and capital distribution)
- Rigorous filters of minimum of 25%* return on Capital Employed (capital efficiency) and minimum of 15%* annual Earnings Growth over the next 3 to 5 years
- Finally a portfolio emerges of 20-25 businesses, representing an optimal blend of the overall characteristics, and adequate diversity, with a minimum Margin of Safety of 15%*

Note: Maximum of 20% of the portfolio may be an exception to either of ROCE or Earnings Growth rule
*at the time of 1st purchase of the stock

FY-wise Drawdown Analysis

Financial Year	Max Drawdown		FY Performance	
	ASK Growth	BSE 500	ASK Growth	BSE 500
FY 11	-18%	-20%	9%	7%
FY 12	-14%	-25%	-2%	-9%
FY 13	-7%	-10%	8%	5%
FY 14	-15%	-16%	24%	17%
FY 15	-3%	-7%	64%	33%
FY 16	-12%	-20%	-3%	-8%
FY 17	-15%	-12%	33%	24%
FY 18	-6%	-11%	16%	12%
FY 19	-19%	-16%	2%	8%
FY 20	-30%	-38%	-14%	-28%
FY 21	-11%	-10%	61%	77%
FY 22	-21%	-15%	16%	21%

ASK Growth Portfolio Cos Average Performance over last 5 years (CAGR) as on FY22

Sales	OP	PBT	ROCE*	PAT
19%	20%	22%	32%	20%

*For Banking & Financial companies, we have not considered ROCE, but have considered ROE for the above analysis. ROCE is only for FY

Risk Parameters (Since inception)

Parameter	ASK Growth	BSE 500
Beta	0.80	N.A.
Standard Deviation	20.0%	21.6%
Sharpe Ratio	0.55	0.32

Key Terms

Portfolio Name	ASK Growth Portfolio
Platform / Structure	PMS
Benchmark	BSE 500
Portfolio Managers	Mr. Sandip Bansal (Primary Portfolio manager) & Mr. Chetan Thacker (Co-Portfolio Manager)
Minimum Initial Investment Amount	Rs. 50 Lakhs
Minimum Add-on Investment Amount	Rs. 5 Lakhs
Fees ¹	Fixed Management Fees: 2.50% p.a.
Systematic Transfer Plan (STP) ²	Investments will be made in a staggered manner as per the instructions provided by the client. Fees as per the respective strategy (ASK Liquid / ASK Equity) will be charged for the invested amount.

Notes:

- ¹In addition to the Management Fees, there are Recurring Expenses including Custody Fee, Account Opening Charges, Audit Fees, etc. to be payable at actuals. All fees and expenses will be subject to applicable taxes. For more details, kindly refer the Fee Schedule.
- ²Kindly refer to the STP Application Form for the detailed terms and conditions.
- Exit Charges are calculated on each tranche of inflow (initial or additional). Redemption amount is arrived at after calculation and charging of all Fees and Expenses.

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