

March 2023 (Data as on 28th February 2023. Inception date – 03rd August 2007)

INVESTMENT APPROACH

Strategy Name: Next Trillion Dollar Opportunity Strategy

Investment Objective: The Strategy aims to deliver superior returns by investing in stocks from sectors that can benefit from the Next Trillion Dollar GDP growth. It aims to invest in stocks across market capitalisation with a focus on identifying potential winners that would participate in successive phases of GDP growth.

Description of types of securities: Listed Equity Types of securities selected as part of the investment approach: Diversified: A mix of Large, Midcap and Small cap

Allocation of portfolio across types of securities: The strategy has the mandate to invest in Equity and Equity-related instruments across the entire market capitalization spectrum of Large cap, Midcap and Small cap companies

Benchmark: Nifty 500 TRI

Indicative tenure or investment horizon: Medium to Long term
Other salient features: Focus on Sectors and Companies which promise a higher than average growth. Concentration on emerging Themes. "Buy & Hold" strategy

KEY FEATURES & PORTFOLIO ATTRIBUTES

A multi-cap strategy focused on identifying businesses benefitting from India's growing GDP

15+ years track record with consistent outperformance over benchmark across market cycles (11 out of 16 calendar years)

High quality concentrated portfolio of 30 stocks

Buy and Hold strategy with 8 stocks held for more than 12 years (Page Industries held since inception) resulting in wealth creation for investors

Index agnostic: ~76% away from benchmark Nifty 500

Key sector allocation is to Banking, Consumer Discretionary, Software

PORTFOLIO ACTIONS IN LAST 6 MONTHS

Companies Added: Housing Development Finance Corpn. Ltd., Maruti Suzuki India Ltd., Religare Enterprises Ltd.

Companies Exit: Godrej Industries Ltd., Hindustan Petroleum Corpn. Ltd., Reliance Industries Ltd.

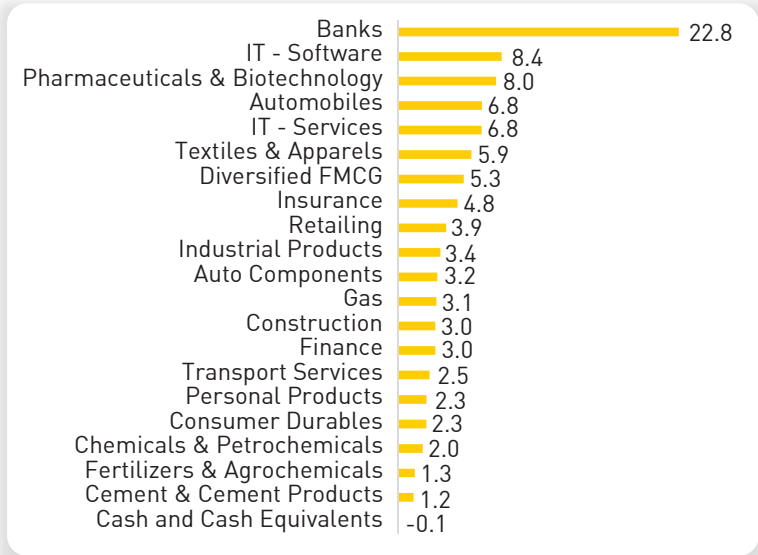
PERFORMANCE SINCE INCEPTION

One lac invested in the strategy on 3rd Aug 2007 would have grown to ₹ ~7.6 lacs today against ~4.7 lacs invested in Benchmark



TOP 10 HOLDINGS & SECTORAL ALLOCATION

Scrip Name	(%) of Holding
ICICI Bank Ltd.	9.0
Kotak Mahindra Bank Ltd.	8.3
L&T Technology Services Ltd	6.8
Page Industries Ltd.	5.9
State Bank Of India	5.6
ITC Ltd.	5.3
Eicher Motors Ltd	5.3
Max Financial Services Ltd.	4.8
Tech Mahindra Ltd.	4.3
Ipca Laboratories Ltd.	3.3



STRATEGY CONTRIBUTORS (3 Year Trailing)

Top 5	Contribution
L&T Technology Services Ltd.	8.0%
Voltas Ltd.	7.9%
ICICI Bank Ltd.	7.3%
ITC Ltd.	4.6%
Tech Mahindra Ltd.	3.6%

Bottom 5	Contribution
Bajaj Finance Ltd.	-2.2%
City Union Bank Ltd.	-1.4%
Federal Bank Ltd.	-1.3%
Container Corpn. Of India Ltd.	-0.9%
Clean Science and Technology Ltd.	-0.8%

RISK RATIOS

3 Year Data	Strategy	Benchmark
Standard Deviation	21.9%	22.5%
Beta	0.9	1.0
Sharpe Ratio	0.0	0.3

PORTFOLIO FUNDAMENTALS & MARKET CAP

Market Cap	Weightage
Large Cap	60%
Mid Cap	35%
Small Cap	5%
Cash & Equivalents	0%

QGLP Metrics	
Q: ROE FY25E	17%
G: PAT Growth FY23-25E	30%
P: PE FY25E	14x

HOW BUY RIGHT : SIT TIGHT WORKS

Company	Initial Purchase Date	Market Cap (Initial Purchase date)*	Current Market Cap*	Absolute Growth	CAGR (%)
Page Industries Ltd.	Dec-07	456	42,351	92.9X	35%
Eicher Motors Ltd.	Dec-10	3,187	84,905	26.6X	31%
L&T Technology Services Ltd.	Oct-16	8,610	38,912	4.5X	27%

*Market cap in crores

Disclaimers and Risk Factors: NTDOP Strategy Inception Date: 3rd Aug 2007; Data as on 28th February 2023; Data Source: MOAMC Internal Research; Source: Capitaline and Internal Analysis; Please Note: Returns up to 1 year are absolute & over 1 year are Compounded Annualized. Returns calculated using Time Weighted Rate of Return (TWRR) at an aggregate strategy level. The performance related information is not verified by SEBI. All portfolio related holdings and sector data provided above is for model portfolio. Returns & Portfolio of client may vary vis-à-vis as compared to Investment Approach aggregate level returns due to various factors viz. timing of investment/ additional investment, timing of withdrawals, specific client mandates, variation of expenses charged & dividend income. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. The Portfolio Manager manages allocations in all client portfolios by way of a model portfolio which is in line with investment objectives of the portfolio strategy/ investment approach. Unless there are specific exclusion instructions by individual clients, all clients' portfolios are aligned to a model portfolio; which means replication and alignment of all clients' portfolios in terms of scrip and allocation. New clients entering the strategy/ investment approach as of a particular date are also aligned to the model portfolio. It must be noted that there are certain circumstances in which clients' portfolio may deviate or differ from the model portfolios to a material extent. This may happen due to factors like liquidity and free floating consideration in some stocks, organization level exposure norms and related risk management, potential exit of a stock from the model portfolio thereby precluding it from buying in new client portfolios. The reasons quoted here are indicative but not exhaustive and the portfolio manager reserves the right to deviate from model portfolio for groups of clients depending on timing of their entry, market conditions and model portfolio construct at the time of their entry. Risk factors associated with the investment approach are Equity risk, Systematic risk, Concentration risk, Model portfolio risk, Mismatch risk and Execution risk. To know more about the risk factors, please refer disclosure document at motilaloswalmf.com. Investment in securities is subject to market and other risks, and there is no assurance or guarantee that the objectives of any of the strategies of the Portfolio Management Services will be achieved. Please read Disclosure document carefully before investing.

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