

REFERRAL PARTNER EMPANELMENT FORM

Registered Office: IIFL House, Sun Infotech Park, Road No. 16V, Plot No. B-2, Thane Industrial Area, Wagle Estate, Thane – 400 604 Tel: +91 22 2580 6650 Fax: +91 22 2580 6654

	BRANCH CODE		REFERRAL PARTNER CODE		
1.	REFERRAL PARTNER DETAILS *				
	Name of the Organisation/ Individual [Please tick]				
	Permanent Account Number* Address for Correspondence*		Date of Birth D D M M Y Y Y Y Photograph		
	Address for Correspondence				
	City	State			
	Country		Pin Code Pin Code		
	Telephone No. 1 Country/ Area Code		Fax Country/ Area Code		
	Telephone No. 2 Country/ Area Code		Mobile Country/ Area Code		
	E-mail Address Sole Proprietorship Indian Company (Pu	ıbli a/Dı + \			
	Tax Status Resident Individual OHUF		Others		
	SMS alert from IIFL: Yes No		Odnets		
2.	BANK ACCOUNT DETAILS				
	Beneficiary Name				
	Bank Name				
	Branch IFEG C .		City		
	MICR Code IFSC Code Bank Account No.		Mode of Payment ○ NEFT ○ RTGS ○ Direct Credit ○ Cheque		
3.	CERTIFICATION DETAILS		Mode of rayment ONLY ONTOS Obliett cledit Ocheque		
J.	AMFI Registration No.	Pass	ed on D D M M Y Y Y Y Valid upto D D M M Y Y Y Y		
	IRDA Registration No.		ed on D D M M Y Y Y Y Valid upto D D M M Y Y Y Y		
	NCFM Registration No.	Pass	ed on D D M M Y Y Y Y Valid upto D D M M Y Y Y Y		
	Other (If any) Registration No.	Pass	ed on D D M M Y Y Y Y Valid upto D D M M Y Y Y Y		
4.	ADDITIONAL DETAILS				
	Date of Incorporation D D M M Y Y Y		Permanent Account Number*		
	Contact Person		Designation		
5.	BUSINESS DETAILS				
	Client Profile		Retail Small Savings OIPOs OEquities OMutual Funds ONCD		
	Experience in Selling Olnsurance Fixed Deposits (Please tick) Others (Please Specify)	Oborius	Simali Savings Oros O Equities O Mutual Funds O NCD		
	Fauity Crores Debt Crores				
	Years of Experience Funds Mobilized for Mutual Funds	Structur	ed Products Crores PMS Crores		
6.	INFRASTRUCTURE DETAILS				
	Operate from Office Yes No Office Area	Sq. Ft.	City		
	Zone Across Country No. of Branches		No. of Associates No. of Employees		
7	No. of Employees		iation as a Sub-Broker/Franchisee for Mutual Fund Yes No		
7.	REFERRAL (ANY MARKETING ASSOCIATE YOU WOULD	RECOMME			
	Broker Name 1 Broker Name 2		Contact No. Country/ Area Code Contact No. Country/ Area Code		
8.	NOMINEE DETAILS FOR BROKERAGE/BROKERAGE (for	Sole Propr			
0.	Name of Nominee Nominee	Jole Fropi	Date of Birth (if Minor) D D M M Y Y Y Y		
	Guaradian's Name (in case of Minor)		Relationship		
	Address of Nominee/Guardian				
	City	Stat			
	Country		Pin Code Pin Code		
	Specimen Signature of Nominee/Guardian Signature of Referral Partner				
		CHECK	LIST		
	○ Copy of the AMFI Certificate ○ Cancelled Cheq	uo Loaf			
			Documents for Corporates, in addition to the documents mentioned alongside		
	Copy of ARN Card Complete Addr	e22			
	Copy of Address Proof)otaila	Memorandum of Association Authorised Signatory list		
	○ Copy of Address Proof ○ Bank Account Details		O Board Resolution O Partnership Resolution on deeds		

DECLARATION

We hereby declare that the information furnished to compete and correct in all respect and no material information has been concealed by me. We undertake to inform, in writing of any change in the particulars furnished above. Incase if any of the above information is found to be false and untrue, We shall be held liable for it. We undertake to abide by the terms and conditions states and the changes in terms and conditions from time to time relation to the empanelment of Referral Partner. I/We am/are not an Employee or a Relative of a Director/Employee of the IIFL Securities Limited.

I hereby declare to act as the Referral Partner of IIFL Securities Limited (IIFL). I/We shall preserve the confidentiality of all information relation to transactions executed for IIFL by me or my clients, except under circumstances where declaration of such information is necessitated by an order of any regulatory/government/statutory authority.

TERMS AND CONDITIONS

- 1. The appointment as a Referrer will be at the sole discretion of IIFL and will be subject to written confirmation by IIFL. The appointment will commence from the date stated in the appointment letter issued by IIFL.
- Referrer(s)" shall mean any person who has referred potential customers for opening his/her Trading/Demat/Mutual Fund account with IIFL Securities Limited (IIFL) or any other product distributed by IIFL from time to time.
- 3. "Referee(s) or Client(s)" shall mean a potential customer who has been referred for opening his/her Trading/Demat/Mutual account with IIFL by the Referrer.
- 4. The Referrer may from time to time refer potential customers ("Potential Customers") to IIFL.IIFL, at its sole discretion, shall have the option to board, or not to board any Potential Customers.
- 5. IIFL will pay the Referrer, the Referrer fee for referring the potential customers as mutually agreed between the Parties within a period of thirty days from the date of Referrer.
- 6. The Referrer shall treat this arrangement as strictly confidential and shall not disclose, divulge or distribute any information or documents given to it and/or to which it may be given access to, pursuant to this arrangement to any person whomsoever.
- 7. The arrangement between the Referrer and IIFL shall be exclusively on principal to principal basis. Neither the Referrer nor anyone employed by or acting for or on behalf of the Referrer shall ever be construed as an employee of IIFL and IIFL shall not be liable for employment respecting the Referrer or any employee of the Referrer;
- 8. The Referrer shall not involve in any kind of trade inducement or shall not place orders on behalf of client.
- The Referrer shall maintain confidentiality with respect to details / information pertaining to client and shall not disclose unless specifically required under law / regulations or with express written permission of the client.
- The Referrer shall not accept contract notes, daily margin statements, statement of accounts, Annual Global Transaction statement or any such correspondences on behalf of the client.

- 11. The Referrer shall ensure that in no circumstances the Referrer will advise the client for trading in any manner and any form of selling/advisory activities with respect to securities and should not manage the portfolio of the referee.
- 12. Referrer shall ensure that there is no financial transaction between the client and Referrer under the arrangement.
- 13. It is understood that the Referrer is acting as an agent only and shall have no authority to enter into agreements, obligations or commitments on IIFL's behalf, or to negotiate the terms of Potential Customers agreements with IIFL.
- 4. The Referrer shall comply with all the applicable provisions, Circulars if any, governing the services to be provided by it and such other requirements, instructions and procedures as may be intimated by the Referrer to it from time to time.
- 15. IIFL reserves the right to terminate the appointment at any time upon fifteen (15) days prior written notice to the Referrer without assigning any reasons.
- 16. It shall comply with instructions and procedures as mutually agreed between each other for rendering the services to be provided by it from the time to time.
- 17. The Referrer shall indemnify, defend and hold the other party (and all officers, directors, employees and affiliates thereof) harmless from and against any and all claims, demands, actions, losses, damages, assessments, charges, liabilities costs and expenses (including without limitation interest, penalties, and attorney's fees and disbursements) which may at any time be suffered or incurred by, or be assessed against, any and all of them, directly or indirectly, on account of or in connection with breach of Terms & Conditions as agreed between the Parties. \
- 18. In the event of a dispute, IIFL shall have the sole and final discretion in deciding the first Referrer.
- 19. IIFL reserves the right to modify/change all or any of the Terms and Conditions applicable without assigning any reasons or without any prior intimation whatsoever.
- 20. In respect of all disputes arising out of this appointment, the courts at Mumbai alone have the jurisdiction, in accordance with the laws of India. The dispute shall be resolved as per Arbitration and Conciliation Act, 2015 as amended from time to time with the appointment of sole arbitrator at the choice of IIFL.

I HEREBY CONFIRM AND DECLARE THAT I HAVE READ AND UNDERSTOOD THESE TERMS AND CONDITIONS OF APPOINTMENT AS REFEERER AND AGREE TO ABIDE BY THE SAME.

Signature		
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ANNEXURE - SEBI's Code of Conduct

(To be complied with by the Marketing Associate at all times)

- 1. Take necessary steps to ensure that the client's interest is protected:
- 2. Adhere to SEBI (Mutual Fund) Regulations, 1996, as amended, and the guidelines related to selling, distribution and advertising practices. Be fully conversant with the key provisions of the SID/SAI as well as the operational requirements of IIFL.
- 3. Provide full and latest information in respect of business of IIFL to investors in the form of offer documents, performance reports, fact sheets, for the investor's situation and needs.
- 4. Highlight risk factors of each scheme, avoid misrepresentation and exaggeration, and urge investors to go through SID / SAI / KIM before deciding to make investments.
- 5. Disclose all material information related to the schemes/plans while canvassing for business.
- 6. Abstain from indicating or assuring returns in any type of scheme, unless the SID is explicit in this regard.
- Maintain necessary infrastructure to support IIFL in maintaining high service standards to investors, and ensure that critical operations such as forwarding forms and cheques to IIFL and dispatch of statement of account and redemption cheques to investors are done within the time frame prescribed in the SID/SAI and SEBI Mutual Fund Regulations.
- 8. Not colluding with clients in faulty business practices such as bouncing cheques, wrong claiming of dividend/redemption cheques, etc.
- 9. Not undertake brokerage driven malpractices such as:
 - (a) recommending inappropriate products solely because the intermediary is getting higher brokerages therefrom.

- (b) encouraging over transacting and churning of mutual fund investments to earn higher brokerages, even if they mean higher transaction costs and tax for investors.
- 10. Not make negative statements about IIFL or any scheme of IIFL and ensure that comparisons, if any, are made with similar and comparable products.
- 11. Ensure that all investor related statutory communications (such as changes in fundamental attributes, exit/entry load, exit options, and other material aspects) are sent to investors reliably and on time.
- 12. Maintain confidentiality of all investor deals and transactions.
- 13. When marketing various schemes, remember that a client's interest and suitability to their financial needs is paramount, and that extra brokerage or incentive earned should never form the basis for recommending a scheme to the client.
- Not rebate brokerage back to investors and not attract clients through temptation of rebate/gifts etc.
- 15. A focus on financial planning and advisory services ensures correct selling, and also reduces the trend towards investors asking for passback of brokerage.
- 16. All your employees engaged in sales and marketing should obtain AMFI certification. Employees in other functional areas should also be encouraged to obtain the same certification.

I /We, having read the above, agree and undertake to abide by aforesaid SEBI's code of conduct.

ARN Name						
ARN Code						
Place						
Date D D M M Y Y Y Y Y						
FOR OFFICE USE ONLY						
Recommended by Relationship Manager						
For Marketing Associate						
Classification (any one) FD (any one) MF (any one) National Regional IFA Bank Signature						
RM Name						
Region Name Region Head						
Approved By						
Remarks						